

# Duntower.

GLOBAL FOOD TRADE



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# YOUR GATEWAY TO GLOBAL FOOD MARKETS.



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# About Us

Duntower Corporation is a company with more than 30 years of experience in the production and international commercialization of all types of food. We integrate a chain of value not only by assuming all risks during transaction but also offering logistic services, administrative & financial support, quality control, and up-to-date information of markets.

Through exclusive contracts and alliances with our suppliers, we can offer products from diverse origins which meet demands of every market in quality and price.

Our track-record shows a commercial commitment and a mutual respect between us and our clients and suppliers. Our commitment to quality and attention to the market allow us to forge long-lasting and meaningful business relationships.

Duntower Corporation has built its own highly qualified, hands-on team that is present during the entire process of production in order to guarantee product quality every step of the way.

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# Our Products

Duntower Corporation is devoted to the production and marketing of a variety of food products. We are committed to providing a trusted space for business relations between clients and suppliers.



**Poultry**



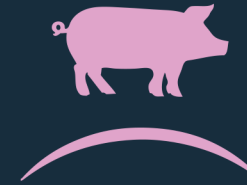
**Beef**



**Seafood**



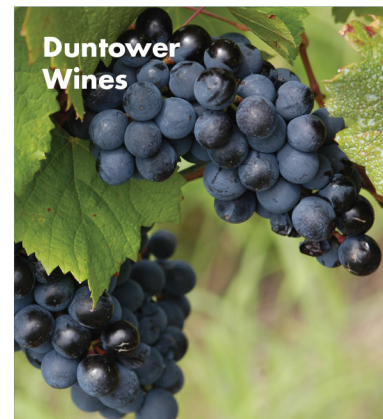
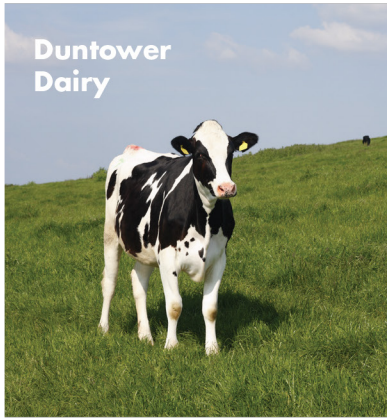
**Dairy**



**Pork**



**Wines**



# Trading Services

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## Market Knowledge



### MARKET RESEARCH

- Consumer behavior, marketing and distribution
- Destination analysis:  
Local laws, health regulations, political, economic, social & cultural issues

### CUSTOMER PROXIMITY

- Interpretation of the basic business pillars
- Commercial and financial assessment
  - Statistical production
  - Delivery of customized products

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## Logistics



### CARGO LOAD COORDINATION

- Shipping Instructions
- Label check
- Pre-shipment product inspection
- Inspection coordination according to country of origin and destination e.g. SGS, COTECNA, and BUREAU VERITAS

### BOOKING REQUEST

### SHIPPING ADVICE

### FOLLOW-UP

# Trading Services

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## Quality Matters



### **PRE-LOADING AND LOADING QUALITY CONTROL**

#### **VISUAL CONTROL**

- Product inspection
- Container control status
- Item count per container row
- Label control (for exporter/importer)
- Packaging control
- Product defrost in order to assess several parameters

#### **WEIGHT AND SIZE CONTROL**

- Cargo and packaging weight
- Size sampling
- Gross and net weight control

#### **TEMPERATURE CONTROL**

- Goods temperature control during the entire loading process

#### **FINAL REPORT INCLUDING WEIGHT CHART, TEMPERATURE SCALES AND PHOTOS**

# Trading Services

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## Records & documents



- Preparation of documents according to clients needs and requirements.
- Draft check prior issuance of the original documents
- Issuance of mandatory certificates according to country of destination e.g. ECTN, BSC, BESC, FERL, CNCA and CCVO among others
- Original documents sent by Courier

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## Follow up



### **TRACKING**

- Daily cargo tracking
- Shipment arrival date update
- Post arrival follow-up in order to avoid over-stays and extra cost at the destination port

# Our Markets

For over 30 years our commitment to premium quality and customer warranty has allowed Duntower Corporation to thrive on an international scale and we've successfully maintained continued strong relationships with customers from all over the world.

Our highly qualified team ensures we maintain a substantial presence in the global market through comprehensive knowledge of diverse demands and common export practices that are unique to each country and region. Our mission is to increase the availability of quality food and services, that's why we continue to provide customers with bespoke agency solutions for each market.



## AMERICA

Argentina  
Uruguay  
Chile  
Brazil  
Paraguay  
Peru  
Ecuador  
Colombia  
United States  
Canada

## ASIA

Russia  
China  
Vietnam  
Thailand  
Philippines  
Japan  
Korea

## AFRICA

Cameroon  
Benin  
Gabon  
Ivory Coast  
Namibia  
Nigeria  
Togo  
Equatorial Guinea  
Rep. Of Congo

## EUROPE

Angola  
Ghana  
South Africa  
Kuwait  
United Arab Emirates  
(Dubai)  
Georgia (Poti)

France  
Italy  
England  
Slovenia  
Spain  
Portugal

## OCEANIA

New Zealand

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## Duntower Team

Through the years, we have developed an outstanding network of talented professionals with a strong background in trading, logistics, finance, marketing and customer service.

Our team of experts conducts business all over the world, fluently handling local markets in all their complexity every single day. This highly experienced group of people is our greatest asset, it adds value to our operations, increases the quality of our global relations and positively influences our presence, image and reputation in international markets.

At Duntower Corporation, we recognize the importance and value of our team members, we are convinced that when it comes to building great, long-term business relationships, people make the difference.



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